
NewWave/FileBound Reseller Program

Rev. 1/21/05

Requirements

1. Signed Reseller Agreement
2. \$5,000 Starter Kit Fee which provides you the following sales and training tools:
 - Corporate FileBound demo Web site – ***yournamehere***.filebound.com.
 - a. This gives your company its own Internet demonstration site.
 - b. Workflow and Electronic Forms enabled
 - c. It comes preloaded with EOB, Medical, Human Resources, Loans and Signature Card demo's
 - d. Up to 15 demo projects available
 - Demonstration software for laptops and/or desktops
 - One Data Manager (scanning/COLD/Upload module. List price of \$1795)
 - One FileBound Capture license (high volume scanning software with a list price of \$4,000, requires a copy of VRS)
 - Sales and Technical training (\$800 value). Two attendees at no charge for technical trainings and two attendees for sales trainings onsite in our Lincoln, NE training facility. Does not include travel expenses.
 - \$2,500 dollar credit back for the first \$2,500 dollars in sales (no ASP, must be a single order)
 - Collateral marketing material starter kit
 - WebEx training
 - Regional sales training

Additional Options

For \$250 a month, you receive a full functioning workflow system for internal use. (ex: CRM, AP/AR)

Reseller tools

Reseller section of the FileBound web site - <http://www.filebound.com/reseller>

- Price Quote generator
 - Create a retail and dealer quote with all the right components
 - Add additional components such as scanners
- Installation Area
 - Download all software solutions
 - Installation documentation
- Demonstration Area
 - Flash presentations
 - Self-running presentations
 - Simulated barcode scanning application for tradeshow
 - Sample scanning documents
- Marketing Area
 - PDF brochures
 - PowerPoint's and templates
 - Sample Proposals and RFP specs
 - Graphics, logos, etc.
 - WebEx demonstration instructions
- Support Area
 - Help Sheets – various topics
 - Hardware review
 - Support tools and forms