



## Success Story from KODAK

### **Kodak scanners provide support for Medical Data Care's growth ambitions**

Currently Medical Data Care mainly works for health insurance companies. However, since 2006, the service provider also focuses on new sectors. Property, pension and life insurance companies can also turn to MDC's broad experience and expertise. Added to which, the service provider will start offering digitisation services for (medical) archives.

MDC handles tens of thousands of documents per day. To cater for the current and expected working volume, MDC purchased three Kodak

i1860 scanners. It already used seven Kodak i620 scanners with an output of 80 documents per minute. The i1860 scanner is capable of handling 200 documents a minute. MDC has reserved three i620 scanners as backups for peak periods and minor projects. Johan Scherpenborg, Manager Operations: "Without the current technology, we would have needed 1,500 employees. However, it is now possible to process the same amount of documents with just 300 people. With the addition of the three Kodak i1860 scanners, we will

be able to reduce our staff by another 4 FTEs. This means we will have earned back our investment in a relatively short period."

#### **High productivity**

MDC also tested scanners by other vendors. Alex Boonen, Commercial Manager MDC: "Again, we ended up selecting Kodak, since quality forms a major consideration for us. The Kodak i1860 offers the best quality at the highest speed. Being a market leader, we know what kind of technology is available on the

**"Again, we ended up selecting Kodak, since quality forms a major consideration for us. The Kodak i1860 offers the best quality at the highest speed."**

Alex Boonen, Commercial Manager MDC

market. We only make purchases after a very careful and strict selection procedure. After all, the quality that MDC provides determines the satisfaction of the insurance companies and their customers in turn. Bad quality will result in unnecessary repair work. It is our job to make sure that insurance companies can focus on their core activities as much as possible." Scherpenborg: "Kodak scanners generate less multi-feeds, are less error-prone and get jammed less quickly than other scanners. Our employees are offered substantial piece of mind when they know they can trust their scanners."

Scherpenborg and Boonen are highly pleased with their collaboration with Kodak. Boonen: "As was the case with the implementation of the Kodak i620 scanners, we are again very happy about our collaboration with Kodak. The

service infrastructure and maintenance capabilities they offered proved instrumental in our selection of Kodak. When we call them, we are offered a single point of contact in the form of a highly experienced engineer. And this is somebody who is able to think along with us. Things work perfectly for us."

### **New services**

MDC continues its focus on new markets and the expansion of its service provision. "Our purchase of these three Kodak i1860 scanners forms part of this strategic process," commented Boonen. "Regardless of the industry in which companies operate, we are now able to digitise entire post rooms. We also offer companies the possibility to use a modern document management system, whatever the number of workplaces, licences or documents. This offers them access to a fully functional solution that does not require any investments. Offering these new services requires skilled staff members and excellent equipment. And that is exactly what we now have at our disposal."



### **Brief Company Information**

Medical Data Care (MDC) is a service provider that processes damage claims and policy mutations for health Insurance companies. It scans, classifies and indexes the physical documents of its customers. MDC, a full subsidiary of FaMed in Amersfoort, the Netherlands, currently has a market share of more than 60 percent.

### **Medical Data Care**

Kersenboogerd 11 · NL-4003 BW Tiel  
Tel.: 0344-626375  
Fax: 0344-621862  
<http://www.medicaldatacare.nl>

### **To learn more:**

[www.kodak.com/go/i1800](http://www.kodak.com/go/i1800)

Printed using Kodak Technologies.

United Kingdom, Phone: +44 870 8502351, Fax: +44 870 850 2352  
Nordic, Phone: +46 (8) 555 638 31, Fax: +46 (8) 555 995 04  
Africa, Phone: +44 1442 846547, Fax: +44 1442 846606  
Germany, Austria and Switzerland, Phone: +49 711 406 2535, Fax: +49 711 406 3619  
Eastern Europe, Near and Middle East, Phone: +36 1 454 3031, Fax: +36 1 387 9113  
France, Spain and Portugal, Phone: +33 1 4001 3180, Fax +33 1 4001 3981  
Italy, Phone: +39 0266028338, Fax: +39 0266028358  
The Netherlands, Phone: +31 33 2998751, Fax: +31 20 6545227  
Belgium and Luxembourg, Phone: +32 2 352 27 04, Fax: +32 2 352 30 28