

# Toshiba Provides Award-Winning Scanners Via Kodak Alaris Partnership

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*Toshiba Resellers Now Offer Expanded Array of Stand-Alone Scanners to Customers*

**IRVINE, Calif. (Nov. 16, 2016)** — **Toshiba America Business Solutions** today announced a partnership with Kodak Alaris, a leading provider of information management solutions, which allows Toshiba dealers and direct sales offices to sell Kodak Alaris' entire line of document scanners, services and software throughout the United States.

Kodak Alaris' industry leading portfolio of scanners and software augment Toshiba's award-winning e-STUDIO™ multifunction printers together addressing the diverse document capture and workflow needs of today's business. Beyond providing the necessary performance to handle the stringent requirements of healthcare, government, financial services and business process outsourcing, Kodak Alaris' desktop, departmental and production models meet the footprint specifications for virtually any work environment.

Kodak Alaris earned Buyers Lab, LLC's (BLI) "2016 Scanner Line of the Year" award for the superior performance of its broad portfolio of products. Kodak Alaris was also honored with a pair of 2016 Summer Pick Awards and has won the most awards out of any scanner manufacturer tested by BLI.

"Partnering with a leading brand like Kodak Alaris ensures that we are delivering the quality our customers expect with the performance they demand," said Joe Contreras, vice president of products and solutions marketing at Toshiba America Business Solutions. "Kodak Alaris' stand-alone scanners supplement our e-STUDIO line of multifunction printers while offering our customers the flexibility to handle any additional capture needs they may have."

"We are pleased to align with Toshiba while offering our portfolio of proven information management solutions to their U.S. customer base," said Katie Sullivan-Armento, Director, Global Accounts, US & Canada region for Kodak Alaris Information Management. "Our complete suite of solutions, from desktop wireless/networked devices to high-volume production scanners, to software, service, and support complement Toshiba's industry-leading multifunction printers. Together, we will provide organizations with the capabilities they need to better manage and maintain their data, on the road to achieving digital transformation and realizing their growth potential."

## **About Toshiba America Business Solutions, Inc.**

Toshiba America Business Solutions (TABS) is a subsidiary of Toshiba Tec Corporation, a global leader in office printing and retail solutions. TABS provides multifunction printers, managed document services and digital signage for businesses of all sizes throughout the United States, Mexico, Central and South America.

The company's award-winning e-STUDIO™ copiers and printers provide quality performance with the security businesses require. Complementing its hardware offering is a full suite of document workflow, capture and security services including Encompass™, the company's industry-acclaimed Managed Print Services program. Encompass enables clients to print less and optimize workflow while improving energy efficiency.

TABS' Ellumina™ digital signage offering includes all of the hardware, software and services needed to implement dynamic and interactive digital signage installations. TABS provides content creation and management, displays, integration, installation and project management services as well as financing for solutions ranging for a single

screen to the biggest arenas and stadiums.

TABS comprises five divisions: the Electronic Imaging Division; the Toner Products Division; the Document Solutions Engineering Division; the International Division; and Toshiba Business Solutions.

### **About Kodak Alaris Information Management**

The ever-increasing flood of data, and how we manage it, is one of the greatest opportunities facing businesses and governments in the 21st century. Kodak Alaris works with organizations from small offices to global enterprises, bringing together the best science, technology, services and partner ecosystem so its clients can stay ahead of the curve. From our award-winning range of scanners and software to the best global customer service and support, we're here to help businesses transform data into a powerful competitive advantage.

To learn more, please visit [www.kodakalaris.com/go/IMnews](http://www.kodakalaris.com/go/IMnews).

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