



## Kodak i3400 Scanner vs. Xerox DocuMate 4790 Scanner

# COMPETITIVE CRUSH

## Top Reasons to Buy

### Top 5 Reasons to Buy from Kodak Alaris

Independent testing by Buyers Laboratory LLC (BLI) demonstrates multiple performance advantages for the **Kodak i3400 Scanner** when compared against the **Xerox DocuMate 4790 Scanner**.

#### 1. Superior Reliability

- The i3400 Scanner provides better reliability versus the **DocuMate 4790 Scanner** during testing performed by BLI. The results proved that the **DocuMate 4790 Scanner** produced significantly more misfeeds than other scanners tested and was only rated as Good when it comes to reliability.
- The i3400 Scanner was rated Excellent by BLI and experienced zero misfeeds during the testing of 100,000 pages.

#### 2. Better Media Handling

- Not only does the i3400 Scanner handle heavier paper (up to 110lb) versus the **DocuMate 4790 Scanner** which only handles paper up to 42lb but the i3400 Scanner can hold 50 more sheets in the ADF.
- The **DocuMate 4790 Scanner** can't handle ID cards or Embossed cards thru the ADF, meaning that any customers that have this requirement must go with the i3400 Scanner.

#### 3. More Destinations and Searchable File Types

- The i3400 Scanner is capable of scanning to Cloud destinations using **Kodak Smart Touch** to places like Evernote or BOX and the **Xerox** scanner does not.
- When scanning documents it's better to scan to a searchable format, which makes your data more structured. Searchable PDF file format is only possible from the i3400 Scanner.



#### 4. Greater Speed at Higher Resolutions

- While the i3400 Scanner maintains its rated speed when increasing the resolution of scanned documents from 200 dpi to 300 dpi, the **DocuMate 4790 Scanner** slows down by more than 25% according to testing by BLI.

## 5. Do More For Less

- The i3400 Scanner provides a greater value versus the **DocuMate** 4790 Scanner and it can handle a higher daily volume. Not only does the i3400 Scanner have a lower Total Cost of Ownership\* over 3 years but the cost per scan is 50% less on the i3400 Scanner versus the **DocuMate** 4790 Scanner according to BLI.

	Kodak i3400 Scanner	Xerox DocuMate 4790 Scanner
Daily Scan Volume	20,000 pages	15,000 pages
Device Suggested Retail Price (US \$)	\$5,495	\$5,495
3-Year Warreanty Cost	\$1,699	\$2,249
Maintenance Kit Cost	\$195.95	\$199.99
Total Cost of Ownership (3 years)	\$10,298	\$12,269
Estimated Cost Per Scan	\$0.065	\$0.155



## A new standard in efficiency and consistency

**Kodak i3400 Scanners** are purpose-built to deliver consistent throughput and minimize downtime for your office. Choose scanners from Kodak Alaris for better performance, higher productivity, significant benefits and real savings!

### Want to learn more?

<http://www.kodakalaris.com/en-us/b2b/products/document-scanners/departmental/i3400-scanner>

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[Learn more >](#)

**Note:** All data in this report was collected during independent testing by Buyers Laboratory LLC (BLI) in the company's 10,000 square-foot test facility in New Jersey. The products tested were the **Kodak i3400 Scanner** and the **Xerox DocuMate 4790 Scanner**. Test results and performance comparisons are validated by BLI and published with the company's written permission.

\* Total cost of ownership is based on the unit's rated daily scan volume and U.S. pricing for list price, warranty and maintenance over a three-year period.