> KV-S1052C

Eye Disease Consultants See "Clear" Benefits From KV-S1025C Deployment

Sometimes a picture can tell more than an infinite number of words.

Especially at specialty healthcare practices like Hartford, Connecticut's Eye Disease Consultants, LLC, where the accurate evaluation of retinal, vitreo-retinal, inflammatory, corneal and other eye diseases requires absolute precision at every stage of the diagnostic process.

EDC relies on a **Panasonic KV-S1025C** workgroup scanner for such care-critical tasks as capturing digital images of retinal scans received from referring physicians.

"We've tried using other manufacturers' scanners on retinal images," says EDC Office Manager Peggy Zambrano, "but the Panasonic is simply better. The images are clearer and more like the originals. Since every examining room has a terminal, the doctors can check the scans, as well as the rest of a patient's file, without having to walk to the office or wait for someone to bring them a folder."

According to Ms. Zambrano, the KV-S1025C has been a standout performer in many areas besides the quality of its scans.

"The nature of our practice, where most patients are referred by other doctors and frequently have long, complex medical and insurance histories by the time they get here, results in very large files," she says,

noting that the volume and depth of the information collected for each patient makes the KV-S1025C's seamless compatibility with Medaxis Corporation's Origin end-to-end doctor report, lab results, scheduling, billing, specialist referral, prescription file and diagnostic test crunching EMR solution a mission-critical must.

"Sometimes the medical records alone --exclusive of billing, insurance and other support documents -- are more than 20 pages long and just about everything that goes in that huge file gets scanned. Referrals, insurance intake cards, doctors' drawings of the internal eye structure, outside correspondence about the case, notes ... everything that can be scanned is. The Panasonic reliably generates more than 5,000 scans a month. It doesn't jam up, it doesn't eat cards, it's very fast and the energy-saving design is a definite plus."

EDC's investment in scanning technology has also produced substantial, quantifiable positive return on investment.

"Scanning and using electronic record-management software allows us to process people more quickly and efficiently," Ms. Zambrano says. "Essentially, this technology enables the same number of doctors to see more patients than previously possible. That's where the productivity benefits are. That's what you want."