

Epson® CaptureProSM Scanner Partner Program



New Opportunities. New Sales. New Profits.

Why Epson Commercial Scanners

- Comprehensive Compatibility
- Road-Tested Reliability
- Outstanding Service and Support

Why Epson CapturePro Partner Program

- Rich Margin – Up to 25% upfront discount
- Sales Spiff – Up to \$30 per unit
- Deal Registration – Up to 10% additional discount
- Dedicated Epson Business Development Manager
- Evaluation Units and Marketing Support



What you need to become a partner

- Sell at least \$5,000 annually of commercial document scanners
- Abide by universal and minimum advertised pricing policies
- Sell only to end users directly
- Sell strictly outside of third-party marketplaces
- Have a commercial (non-residential) place of business for daily operation
- Maintain a professional website

EPSON®

+Terms&Conditions—New authorized CapturePro partners must be a qualifying VAR. NSP/Retail Contract customers are not eligible. Payments will be made quarterly for a rolling 12 months after new reseller authorization. Sales are calculated based upon MAP. \$2,500 total maximum payout per reseller, all locations combined. Must submit within 30 days of the end of the calendar quarter. * TWAIN & ISIS drivers available with all DS-Series commercial document scanners except DS-70 and DS-80W. DS-70 and DS-80W come with TWAIN driver.

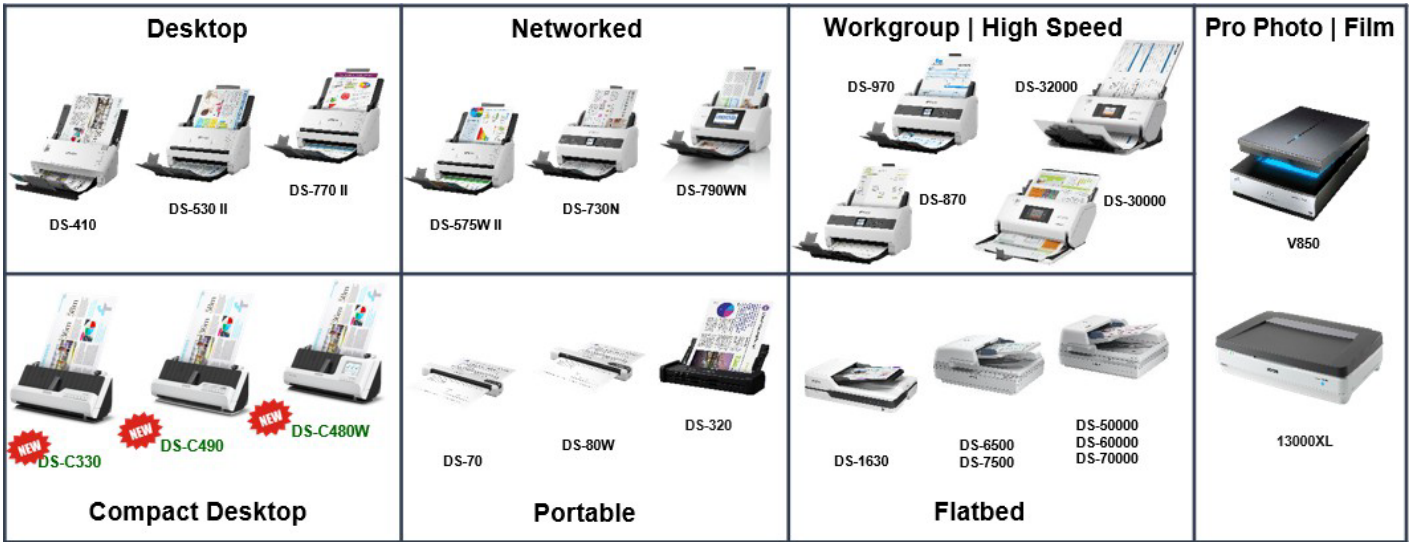
** Based on letter-sized scans at 300 dpi. ***Based on letter-sized scans at 200 dpi

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3-Year Warranty and TWAIN and ISIS Drivers Across the Portfolio*



Commercial Scanners | For Every Common Workflow



Contact us now to become a CapturePro Partner!

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