

## DEMO UNIT Program: Scanners

# CapturePro<sup>SM</sup> Demo Unit Program



## Scanners

### Program Overview

As a valued Epson Advantage CapturePro<sup>SM</sup> partner, authorized partners may take advantage of demo pricing on qualified scanner models.

### Program Benefits

- **Exclusive** – offered only to Epson Advantage partners
- **Convenient** – pre-approved, percent-off discounts on a variety of models
- Ability to sell eligible demo units after qualifying time period; some restrictions apply
- Helps accelerate the sales cycle by having a product readily available to demonstrate or show



### Program Criteria

- Qualified demo unit requests include: dealer showroom, customer site demonstration, customer events and trade shows
- Epson Advantage partners must be authorized for the program and products requested

## Program Policies

- Demo pricing valid only for models and quantities outlined in the product lists below
- All products are subject to product availability
- For indirect sales, bid pricing is a net price to distribution and not stackable with instant rebates or other special programs
- Demo units may be sold as used models, one (1) year after purchase.
- Epson limited warranty takes effect on the date of first delivery to the authorized reseller, but is transferable with time remaining if sold to an end user
- Epson shall have the right to approve or deny any demo request and to change or terminate this program in part or in whole, in its sole discretion, for any or no reason, at any time
- Discount is not stackable with Epson Advantage Partner Program discounts, rebates or bids unless specifically outlined in the program document
- Program terms: April 1, 2024 – March 31, 2025

## DEMO UNIT Program: Scanners

### Eligible Products

- Demo pricing is available for all models listed below.
- Each Dealer is permitted one unit per category, per dealer location, per year at the demo discount listed below.

DS-70	B11B252202	1 per Category
DS-80W	B11B253202	
DS-C330	B11B272201	1 per Category
DS-C480W	B11B269202	
DS-C490	B11B271201	
DS-410	B11B249201	1 per Category
DS-530 II	B11B261202	
DS-770 II	B11B262201	
DS-575W II	B11B263202	1 per Category
DS730N	B11B259201	
DS-790WN	B11B265201	
DS-870	B11B250201	1 per Category
DS-970	B11B251201	
DS-30000	B11B256201	
DS-32000	B11B255201	
<b>Flatbed</b>		
DS-1630	B11B239201	1 per Category
DS-6500	B11B205221	
DS-7500	B11B205321	
DS-50000	B11B204121	
DS-60000	B11B204221	
DS-70000	B11B204321	
<b>Photo</b>		
Perfection V850 Pro	B11B224201	1 per Category
Expression 13000XL	B11B257201	