



# TAKING DISTRIBUTION TO THE **NEXT LEVEL**

NewWave an ESOP Company, is a nationally recognized distributor of Enterprise Content Management and Office Automation technologies and support services. Through our strategic alliances with market leaders such as Canon, Epson, Kodak Alaris, Ricoh, Tungsten Automation, Nexsan and Panini we provide a comprehensive line of check and document capture scanners, image and data capture software, compliant archive storage solutions and a broad array of warranty support services.

Founded in 1992, NewWave and its channel partners deliver seamlessly integrated products and solutions that capture, store, manage and distribute business-critical information. NewWave an ESOP Company markets its products and programs exclusively to VARs, systems integrators, service bureaus, and OEMs.

## Value Added Service

### E-Commerce Advantage Program

NewWaveTech.com -- NewWave's E-Commerce web resource center provides partners with real-time online product research and comparisons, stock availability, purchasing, blind shipment, order tracking, service contract management, and accounting information research.

Give your sales, customer service, finance, and service teams the tools they need to be successful:

- Product research and comparisons
- Vendor programs
- Pricing and availability
- Online buying and tracking
- Service contract management
- Deal Registration tracking

### Financial Advantage

Creative financing services designed to help you optimize your cash flow, increasing your buying power and maximize your sales opportunities.

We make it our business to provide you with flexible financial services that are adaptable to your changing needs -- now and in the future.

### eCommerce Support Service

By utilizing EDI, XML web services, and FTP data transfer, our E-Commerce Support Services can electronically exchange vital business information to your back office processes:

- Reducing your cost of doing business
- Increasing your teams productivity
- Enhancing your customer support

### Warranty Advantage Program

A comprehensive end-to-end maintenance contract management solution -- from an array of service options for over 100 brands of imaging and network storage products, to a comprehensive suite of web based management tools that simplifies the contract attachment and renewal process. We deliver:

- Dedicated customer service
- Product registration services on behalf of our customers
- Automated contract renewal notifications
- Online maintenance contract management
- Automated contract attachment and renewal reporting
- Contract expiration alerts

## Dedication to Service

NewWave offers a complete suite of products, competitive pricing, quick delivery, a wide variety of value-added services, and the comfort and security of knowing that you will be working with highly trained, experienced account managers who understand your business.

NewWave maintains well stocked warehouses on both coasts and is equipped to handle your needs nationwide.

**With the needs of resellers in mind, NewWave has developed a suite of online tools that make any inquiry quick and easy:**

- WARRANTY ADVANTAGE DASHBOARD
- DEAL TRACKER DASHBOARD
- MAINTENANCE CONTRACT MANAGEMENT
- VENDOR PRICE LISTS
- PURCHASE HISTORY



## Document Imaging

### Document Scanners

- Ambir
- Canon
- Epson
- Kodak Alaris
- Panasonic consumables
- Plustek
- Ricoh

### Check Scanners:

- Canon
- Panini

### Image & Data Capture Software:

- Kodak Alaris Capture Software
- Tungsten Automation
- FileBound Capture

### Content Management & Workflow:

- Upland FileBound

## CD/DVD/Blu-ray Disc™ Publishing Solutions

### Disc Publishers & Printers

- Primera

### Media

- Primera

## Network Storage

### Scalable Storage Solutions

- DataTrust
- Nexsan
- RestorVault

## Portable Monitors

- Ricoh

## Printers

- Epson
- Ricoh

## Projectors

- Ricoh

## Video Conferencing Device

- Ricoh

## Wide Format Printers

- Canon

